



Glen Sollors
Corporate Trainer

Glen has accelerated team performance for over 15 years in sales, marketing and training roles by understanding business, market and employee realities and linking all three in finding innovative ways to exceed client expectations. Glen understands that business cannot perform independently and silo approaches in leadership do not work. He excels at driving business change and growth by examining the big picture, looking for growth opportunities, challenging barriers, educating and creating interdependent relationships with leaders, employees, suppliers, associations and customers.

Developing relationships based on trust, integrity, open communication, action and accountability is the foundation of his success. He is not afraid to knock on doors and as such has created business opportunities with Fortune 500 companies such as Microsoft, Siemens and IBM. Collaborating with business leaders and not being afraid to ask the questions that really matter help him build respect quickly. His authentic approach encourages internal and external clients to openly dialogue about opportunities and challenges. Glen is a leader who takes the time to listen, leverage resources, solve problems and capitalize on opportunities.

Mr. Sollors is known by peers as a team player that inspires and motivates co-workers through enthusiasm, a positive attitude, consultative approach and an ability to engage necessary stakeholders to implement change. His change management experience includes working nationally to drive change through a variety of training, presentation, employee empowerment and marketing initiatives. Since then, he has helped grow a variety of small businesses in Vancouver by enhancing business operation and marketing strategies. His industry experience includes hospitality and tourism, technology, human resources, banking and telecommunications. He now runs his own training business and provides corporate training services in the areas of his expertise: leadership, management, communication, sales and conflict management.

Glen has always enjoyed educating others. He has a degree in Business Commerce and most recently graduated with a Diploma in Adult Education and a Train the Trainer Certificate. He brings his business experiences and those of his students to the classroom in order to facilitate the impact of education. His experiential based learning approach encourages participants to practice the behaviours and skills required to grow and develop.

His career includes training in Dale Carnegie Presentation Skills, ManKind Project Personal Leadership, Personality Assessments and a variety of sales training. He spends a great deal of time researching leadership, management and communication practices in order to design workshops and contribute thought provoking articles for PeopleTalk Magazine, Business in Vancouver and North Shore News.

What sets Glen apart is his strong business acumen coupled with a caring, enthusiastic and inspiring approach.

Glen Sollors can be reached anytime at 604.318.1129 or through email at glen@assessyourtalent.com.

Contact Information

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